



Comparison of Radiology and Pathology

6/1/2021

Common Economic Interests	Radiology	Pathology
Medical Billing / Revenue Cycle Management		
Reliance on Hospital Demographics	✓	✓
Bad Address Research	✓	✓
Collection Services	✓	✓
Electronic / manual charges from department systems	RIS	LIS
Billing Systems - In-House or Outsourced	✓	✓
Key Performance Indicators	✓	✓
Navigating surprise billing laws by state	✓	✓
Charge Controls		
Accessions	RIS/PACS	LIS
Billing system reports	✓	✓
PC = TC Reconciliation	✓	✓
Global Billing	Imaging Center	Hospital Referred Services / Private
Insourcing of services by referred physicians	?	✓
Fee Transparency		
2018 Medicare Database	✓	✓
Technical Fees - Federal Requirements	✓	✓
Hospital Contracting		
Fair Market Value (FMV)	✓	✓
Commercial Reasonable Arrangements	✓	✓
Exclusive Services	✓	✓

Common Economic Interests	Radiology	Pathology
Reasonable Compensative Equivalent (RCE) - (CMS 2015)	\$271,900	\$260,300
Part A Support (Fixed vs. Value Based Incentives)	✓	✓
Hospital/system employment of physicians	✓	✓
RFP response best practices	✓	✓
Practice/Business Managers	RBMA	APF/ASCP/APC PDAS/CAP PM
Third Party		
Contracting/Negotiations	✓	✓
Out of Network	✓	✓
Fee Reductions	✓	✓
PQRS and Registry	✓	✓
Downward reimbursement pressures	✓	✓
Practice Models		
Mergers / Acquisitions	✓	✓
Venture Capital Arrangements	✓	✓
Health System Integration	✓	✓

Common Clinical Interests	Radiology	Pathology
MD Clinical Support	✓	Pathologists' Ass't
New Technology		
Telemedicine	TeleRadiology	TelePathology
Digital Imaging	Digital Radiology	Digital Pathology
Artificial Intelligence	✓	✓
Clinical Disciplines Internalizing Technical Services	Neurology, OB/GYN, Vascular, Orthopedics	GU, Derm, GI, GYN
New Physicians Entering Specialty	✓	✓
Integrated Clinical Reporting	✓	✓

Common Economic Interests	Radiology	Pathology
Diagnostic Management Teams	✓	✓